

BUYING YOUR TECHNOLOGY AND SERVICES THROUGH A SUBSCRIPTION WITH KFP

Tech-as-a-Service

ABOUT TAAS

TECHNOLOGY-AS-A-SERVICE

TAAS stands for (Technology-as-a-Service). TAAS gives you total flexibility by paying only one monthly cost for all your hardware on a subscription basis.

A Tech-as-a-Service subscription standardises your hardware, across your business, ensuring a non-fragmented IT estate, with reduced management complexity and support costs. It spreads costs over the useful life of technology and services and can even reduce the total cost ownership by up to 20 per cent.

BRAND NEW TECHNOLOGY

It's becoming increasingly business-critical for retail and

hospitality businesses to safeguard themselves from the many pitfalls of holding onto outdated technology.

The effect of a 'shiny new toy' is worth considering, however, your employees will be much more satisfied and engaged with their work when using newer equipment, not least because it works better. New and reliable equipment is vital for your staff from the shop floor to your head office, all to ensure they're as productive as possible.

COST

Cost is often cited as a barrier to purchasing new technology however most of our customers have quickly dismissed this as they have actively saved money from

using our services-based, pay-as-you-go model for their IT procurement.

FLEXIBILITY

Under one simple flexible agreement, along with hardware and software, Tech-as-a-Service subscription provides a range of services, including deployment, training, support and management of devices.

A Tech-as-a-Service subscription means you can get on with your business activities, and optimise your often stretched budgets. You can pay across the term you need, and either upgrade to better products at the end or buy them outright, giving you total control.

HOW TAAS BENEFITS YOUR BUSINESS?



Reduced cost of ownership

- Save up to 30% of the total cost of ownership of hardware and software. Plus spread your VAT payment over the term and pay it on a smaller amount.



Manage your cash flow

- Control your spend and spread the cost over the useful life of your technology and services.



Better equipment more often

- Keep yourself ahead of the game with the latest technology. Improve your employees level of satisfaction and productivity, all at a lower cost.



Simple - Put your hardware, software and technology services all on one simple payment (monthly, quarterly or annually).



Flexible - At the end of the term, you can return the equipment, or keep.



Fully compliant - Take comfort in this being fully compliant with UK State Education Legislation.



End to end product lifecycle management - We can manage the trade in and recycling of your old equipment with guaranteed data security and full environmental accreditation.



CONTACT US

KFP Total IT Solutions

4 Foxcombe Court, Wyndyke Furlong, Abingdon Business Park,

Abingdon, Oxfordshire, OX14 1DZ

Tel: +44 (0) 1235 539101

sales@kfpit.com

www.kfpit.com



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